

## 2013 IEC/AEA Science and Math Discount Program

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For additional information, contact your local AEA science or math consultant.

Discounts open January 1 through December 31, 2013.

<b>Company Description</b>	From our beginnings in 1927, Carolina Biological Supply Company has grown to become a leading supplier of science teaching materials providing educators with the finest products and services that help students of all ages learn and understand science and math.
<b>Iowa Sales Contact Info</b>	Elizabeth J. Stanfield, Kim Detomo, Deb Penny <a href="mailto:quotations@carolina.com">quotations@carolina.com</a> 800-334-5551
<b>How to Obtain Catalog</b>	<a href="http://www.carolina.com/ancillary/catalogrequest.com">www.carolina.com/ancillary/catalogrequest.com</a>
<b>How to Order</b>	<ul style="list-style-type: none"> <li>• Phone – 800-334-5551</li> <li>• Fax – 800-222-7112</li> <li>• Email – <a href="mailto:customer_service@carolina.com">customer_service@carolina.com</a></li> </ul> <p>When placing orders, please provide a list of items to be ordered, ship to and billing addresses, and delivery dates.</p> <p><b>Reference contract #P105920.</b></p>
<b>Discount</b>	5% discount on website pricing at <a href="http://www.carolina.com">www.carolina.com</a> .
<b>Minimums</b>	None
<b>Shipping</b>	On orders of \$200 or more, prices will be freight prepaid EXCEPT on living, perishable, hazardous chemicals, kits containing hazardous chemicals, drop ship items, and preserved specimens. Freight prepaid shipments are cheapest/best way. Motor freight shipments are dock delivery only. Inside delivery for motor freight shipments and expedited shipping methods are an additional charge. Shipping and handling charges will be added to all orders less than \$200.
<b>Exceptions</b>	Excludes GEMS, Math-Out-of-the-Box, STC and STC/MS kits, refurbishment sets, Building Blocks of Science and printed materials.
<b>Terms</b>	Net 30 days
<b>Other Notes</b>	This offer cannot be used in conjunction with any other quotations, price agreements or promotions.

<b>Company Description</b>	ETA hand2mind offers proven Math, Science, & Literacy hands-on solutions for PreK through grades 12. With over 8,000 educational and supplemental materials that enrich teaching and engage students, our offerings include both traditional manipulative and interactive digital versions re-imagined for today's digital natives. We also provide take-home learning tools so learning can continue beyond classroom walls. We are specialists in Custom Kits and Professional Development.
<b>Iowa Sales Contact Info</b>	Name: Lisa Guererro, Educational Sales Consultant E-mail: <a href="mailto:eguererro@hand2mind.com">eguererro@hand2mind.com</a> Phone: 800-445-5985 ext. 5264
<b>How to Obtain Catalog</b>	<ul style="list-style-type: none"> <li>• Telephone: Customer Service, 800-445-5985.</li> <li>• On line: <a href="http://www.hand2mind.com">www.hand2mind.com</a></li> <li>• Fax: 800-382-9326 or 888-333-9588</li> <li>• Email: <a href="mailto:info@hand2mind.com">info@hand2mind.com</a></li> </ul> <p>Be sure to mention you are an Iowa Educators Consortium 2013 participating school district.</p>
<b>How to Order</b>	<ul style="list-style-type: none"> <li>• Telephone: 800-445-5985 using a credit card.</li> <li>• Online: <a href="http://www.hand2mind.com">www.hand2mind.com</a></li> <li>• Mail: 500 Greenview Court, Vernon Hills, IL 60061</li> <li>• Fax: 800-382-9326 or 888-333-9588</li> <li>• Email: <a href="mailto:orders@hand2mind.com">orders@hand2mind.com</a></li> </ul> <p><b>Reference IOWA13 on orders to insure the discount &amp; free shipping.</b></p>
<b>Discount</b>	ETA hand2mind offers a 15% discount on all items in our 2013 Math, Science, & Literacy combined catalog. The discount includes Sole Source materials such as VersaTiles®, Super Source®, Math Rods® & Hands-On Standards® Common Core State Standards.
<b>Minimums</b>	No minimum order requirement.
<b>Shipping</b>	Free shipping UPS Ground.
<b>Exceptions</b>	Custom Kits, Professional Development, bid & sale items, special promotions & non-catalog items are excluded.
<b>Terms</b>	Net 30, no early pay discount.
<b>Other Notes</b>	ETA hand2mind will replace damaged or defective materials within 30 days of your receipt of goods. Call 800-445-5985 for a return authorization number (RMA). Customer errors must be returned shipping pre-paid within 30 days for full credit. A 15% restocking fee may be charged on items returned after 30 days. Merchandise that does not meet with your approval may be returned in resalable condition within 30 days of receipt of shipment for credit or exchange. Computer software and videotapes must be returned unopened. Defective software or videos will be exchanged for an identical item. Call Customer Service at 800-445-5985 for a return authorization number.

<b>Company Description</b>	Fisher Science Education is a distributor of science supplies and equipment for the K-12 market.
<b>Iowa Sales Contact Info</b>	Mary Gundalch <a href="mailto:mary.gundlach@thermofisher.com">mary.gundlach@thermofisher.com</a> 800-955-1177 x136-4761
<b>How to Obtain Catalog</b>	<ul style="list-style-type: none"> <li>▪ Call Customer Service: 800-955-1177</li> <li>▪ Fax request to: 800-955-4763</li> <li>▪ Email request to: <a href="mailto:fse.bids@fisheredu.com">fse.bids@fisheredu.com</a></li> <li>▪ New 2013 catalogs to be mailed out in January</li> </ul>
<b>How to Order</b>	<ul style="list-style-type: none"> <li>▪ Mail: 4500 Turnberry Drive, Hanover Park, IL 60133</li> <li>▪ Phone: 800-955-1177 (Customer Service)</li> <li>▪ Fax: 800-955-0740</li> <li>▪ Email: <a href="mailto:fse.custserv@thermofisher.com">fse.custserv@thermofisher.com</a></li> <li>▪ On Line: <a href="http://www.fisheredu.com">www.fisheredu.com</a> (registration required; contact sales representative for more details)</li> </ul>
<b>Discount</b>	28% Off Fisher Science Education 2013 Catalog. <b>Reference number IOWAEA-12F on orders.</b>
<b>Minimums</b>	<ul style="list-style-type: none"> <li>▪ N/A</li> </ul>
<b>Shipping</b>	<ul style="list-style-type: none"> <li>▪ Free shipping on all orders over \$200.00 excluding live, hazardous and motor freight items. A hazardous materials surcharge of \$27.50 per order may be charged where applicable.</li> </ul>
<b>Exceptions</b>	<ul style="list-style-type: none"> <li>▪ Discount excludes items that end with ND</li> </ul>
<b>Terms</b>	NET 30 DAYS
<b>Other Notes</b>	Discount will be off of the 2013 catalog through December 31, 2013. Beginning January 1, 2014 the discount will be off the “then” published list prices. Catalog pricing updated every January. Contact Customer Service for all return/warranty questions. Normal Delivery is 5-7 days ARO.



<b>Company Description</b>	Distributor of science supplies to certified schools and school districts.
<b>Iowa Sales Contact Info</b>	Customer Service/Jim Nesbit <a href="mailto:flinn@flinnsci.com">flinn@flinnsci.com</a> 800-452-1261
<b>How to Obtain Catalog</b>	Catalogs are sent annually (February) to all teachers in our database. Catalogs may also be requested by phone or email.
<b>How to Order</b>	Orders may be placed by: <ul style="list-style-type: none"> <li>• Phone – 800-452-1261</li> <li>• Fax – 866-452-1436</li> <li>• Email – <a href="mailto:flinn@flinnsci.com">flinn@flinnsci.com</a></li> <li>• Online – <a href="http://www.flinnsci.com">www.flinnsci.com</a></li> </ul> Orders usually ship within 24-48 hours ARO with transit time to Iowa 1-2 business days.
<b>Discount</b>	5% discount on most catalog items. <b>Flinn quote #96558 must be referenced on the order.</b>
<b>Minimums</b>	None
<b>Shipping</b>	Free shipping on most catalog items.
<b>Exceptions</b>	<b>Discounts:</b> Live material, lab furniture, Flinn spectrophotometer & accessories, software, technology products, e-learning.  <b>Free Shipping:</b> Live material, lab furniture, hazardous materials surcharges, items requiring truck freight, technology products.
<b>Terms</b>	Net 30 days
<b>Other Notes</b>	



<b>Company Description</b>	Frey Scientific is a leading provider of Science and STEM Education supplies, kits and curriculum. Our team can help you outfit your classroom or lab completely with safe, durable, easy-to-use equipment and supplies. We can work with you to build or renovate a state-of-the-art lab with it being on time and on budget. Please let us know how we can help!
<b>Iowa Sales Contact Info</b>	Frey Scientific Customer Service <a href="mailto:customercare.frey@schoolspecialty.com">customercare.frey@schoolspecialty.com</a> (800)225-3739  <b>Vince Zaccardi, Iowa Regional Sales Manager</b> <a href="mailto:Vince.Zaccardi@schoolspecialty.com">Vince.Zaccardi@schoolspecialty.com</a> Cell (630) 842-4148
<b>How to Obtain Catalog</b>	Our online form is located on our website <a href="http://www.freyscientific.com">www.freyscientific.com</a> , then by clicking on the Contact tab. You can also e-mail customer service at <a href="mailto:customercare.frey@schoolspecialty.com">customercare.frey@schoolspecialty.com</a> .
<b>How to Order</b>	Online store at: <a href="http://www.freyscientific.com">www.freyscientific.com</a> Phone: (800) 225-3739 Fax: (877) 256-3739 Mail: Frey Scientific P.O. Box 3000, Nashua, NH 03061-3000 *PO's and Credit Cards accepted
<b>Discount</b>	<b>28% Discount and FREE shipping on most items in the Frey Scientific 2013 catalog and Elementary Catalog.</b>  Please reference discount#: <b>C-AEPA-F</b>
<b>Minimums</b>	No Minimum.
<b>Shipping</b>	<b>FREE SHIPPING</b> on all items except: live specimens (prefix L) and hazardous materials (prefix H); please see catalog order information for charges. Products that must ship by Motor Freight (prefix T) will incur a \$75.00 fee. All CPO and DSM products will incur 12% fee of the line value.
<b>Exceptions</b>	No discount on School Specialty Science Exclusive Product with a prefix of "N". Discount does not apply to any other School Specialty Catalogs or Flyers.
<b>Terms</b>	Net 30 days
<b>Other Notes</b>	We appreciate your business and look forward to working with your school.  If you have any questions regarding this contract please contact <b>Vince Zaccardi</b> , Regional Sales Manager at <b>(630) 842-4148</b> , or Customer Care at (800) 225-3739.



<b>Company Description</b>	Midland Scientific is a family run, Woman-Owned Business supplying educational science supplies and equipment in the Iowa area.
<b>Iowa Sales Contact Info</b>	Jennifer Herber <a href="mailto:Jherber@midlandsci.com">Jherber@midlandsci.com</a> 402-968-3733
<b>How to Obtain Catalog</b>	<ul style="list-style-type: none"> <li>• Call customer service at 800-346-8352</li> <li>• Fax request to 402-346-7694</li> <li>• Email request to <a href="mailto:Jherber@midlandsci.com">Jherber@midlandsci.com</a></li> <li>• New catalogs to be mailed out in January</li> </ul>
<b>How to Order</b>	<ul style="list-style-type: none"> <li>• Mail: 1202 S 11<sup>th</sup> St, Omaha, NE 68164</li> <li>• Phone: 800-642-5263 (Customer Service)</li> <li>• Fax: 402-346-7694</li> <li>• Email: <a href="mailto:Jherber@midlandsci.com">Jherber@midlandsci.com</a></li> <li>• Online: <a href="http://www.midlandsci.com">http://www.midlandsci.com</a> (registration required; contact sales representative for more details)</li> </ul>
<b>Discount</b>	<ul style="list-style-type: none"> <li>• Chemical ACS/Reagents: 30%</li> <li>• All other Chemicals: 26%</li> <li>• Glassware: 26%</li> <li>• Plastic ware: 30%</li> <li>• Equipment: Inquire</li> </ul> <p><b>Reference: JH121213</b></p>
<b>Minimums</b>	NA
<b>Shipping</b>	Free shipping on all orders over \$250.00 excluding live, hazardous and motor freight items. A hazardous materials surcharge of \$22.50 per order may be charged where applicable.
<b>Exceptions</b>	Special Discounts for equipment (inquire with the sales representative). <b>Reference: JH121213</b>
<b>Terms</b>	Net 30
<b>Other Notes</b>	This offer cannot be used in conjunction with any other quotations, price agreements or promotions.

# Nasco Math

<b>Company Description</b>	Nasco's catalogs offer over 65,000 unique products to meet the needs of teachers in 12 different educational subject areas. We strive to offer the best, most affordable math and science materials and instructional supplies for all grade levels. Our new catalogs offer hundreds of new products, many of which have been developed by teachers and are available only through Nasco.
<b>Iowa Sales Contact Info</b>	Dave Johnson, Manager of Contract Sales <a href="mailto:quotes@eNasco.com">quotes@eNasco.com</a> 800-558-9595 ext 5539
<b>How to Obtain Catalog</b>	<ul style="list-style-type: none"> <li>• Click on the Request a Catalog link on our website at <a href="http://www.eNasco.com">www.eNasco.com</a></li> <li>• Call us at 800-558-9595</li> <li>• Fax a request to 800-372-1236</li> <li>• Send an e-mail to <a href="mailto:info@eNasco.com">info@eNasco.com</a></li> </ul>
<b>How to Order</b>	<ul style="list-style-type: none"> <li>• By phone at 800-558-9595</li> <li>• On the web at <a href="http://www.eNasco.com">www.eNasco.com</a></li> <li>• By fax at 800-372-1236</li> <li>• By e-mail at <a href="mailto:info@eNasco.com">info@eNasco.com</a></li> </ul>
<b>Discount</b>	<p><b>15% Off Current Math and Geometry Algebra Catalog prices. Reference number 35337 is REQUIRED on order.</b></p> <p><b>This discount is good on current catalog prices from January 1 through December 31, 2013.</b></p>
<b>Minimums</b>	\$50.00 minimum order per delivery.
<b>Shipping</b>	F.O.B. Destination (Nasco pays shipping) except for live or hazardous material and items with a "Z" or "KM" prefix or a truck logo. Delivery approximately 7 – 21 days after receipt of order.
<b>Exceptions</b>	Items with an "NA" or "NZ" prefix are not discounted.
<b>Terms</b>	Terms: Net 30 days with approved credit.
<b>Other Notes</b>	



# Nasco Science

<b>Company Description</b>	Nasco's catalogs offer over 65,000 unique products to meet the needs of teachers in 12 different educational subject areas. We strive to offer the best, most affordable math and science materials and instructional supplies for all grade levels. Our new catalogs offer hundreds of new products, many of which have been developed by teachers and are available only through Nasco.
<b>Iowa Sales Contact Info</b>	Dave Johnson, Manager of Contract Sales <a href="mailto:quotes@eNasco.com">quotes@eNasco.com</a> 800-558-9595 ext 5539
<b>How to Obtain Catalog</b>	<ul style="list-style-type: none"> <li>• Click on the Request a Catalog link on our website at <a href="http://www.eNasco.com">www.eNasco.com</a></li> <li>• Call us at 800-558-9595</li> <li>• Fax a request to 800-372-1236</li> <li>• Send an e-mail to <a href="mailto:info@eNasco.com">info@eNasco.com</a></li> </ul>
<b>How to Order</b>	<ul style="list-style-type: none"> <li>• By phone at 800-558-9595</li> <li>• On the web at <a href="http://www.eNasco.com">www.eNasco.com</a></li> <li>• By fax at 800-372-1236</li> <li>• By e-mail at <a href="mailto:info@eNasco.com">info@eNasco.com</a></li> </ul>
<b>Discount</b>	<p><b>15% Off Current Science Catalog prices. Reference number 57497 is REQUIRED on order.</b></p> <p><b>This discount is good on current catalog prices from January 1 through December 31, 2013.</b></p>
<b>Minimums</b>	\$50.00 minimum order per delivery.
<b>Shipping</b>	F.O.B. Destination (Nasco pays shipping) except for live or hazardous material and items with a "Z" or "KM" prefix or a truck logo. Delivery approximately 7 – 21 days after receipt of order.
<b>Exceptions</b>	<i>Xenopus</i> frogs and live material coupon cards are not discounted.
<b>Terms</b>	Terms: Net 30 days with approved credit.
<b>Other Notes</b>	<ul style="list-style-type: none"> <li>• Any live material shipment totaling less than \$30.00 is subject to a \$5.00 handling charge.</li> <li>• A \$12.00 hazardous service charge will be added to all chemicals with a diamond insignia. Any KM chemical shipment less than \$20.00 is subject to a \$5.00 handling charge.</li> </ul>



<b>Company Description</b>	Sargent-Welch markets and distributes science education products to all K-14 schools throughout the USA. Our annual catalog features laboratory supplies and equipment including science room furniture, biotech, probe ware, and technology selections. Owned by VWR International, LLC, the largest laboratory supplier in the world, Sargent-Welch can offer 50,000+ products supporting Science Education and Teaching Activities nationwide. Our Mission is to Help Teachers Inspire their Students to Explore the World (H.I.E.).
<b>Iowa Sales Contact Info</b>	<p>Name: Ray Kufeldt, Bid Sales Manager  E-mail: <a href="mailto:ray_kufeldt@vwr.com">ray_kufeldt@vwr.com</a>  Phone: 847-463-1180</p> <p>Name: Mark Tringali, Contract Administrator  E-mail: <a href="mailto:mark_tringali@vwreducation.com">mark_tringali@vwreducation.com</a>  Phone: 800-727-4368</p>
<b>How to Obtain Catalog</b>	Call 800-727-4368; Fax 800-676-2540 or E-mail: <a href="mailto:customerservice@sargentwelch.com">customerservice@sargentwelch.com</a>
<b>How to Order</b>	Call 800-727-4368; Fax 800-676-2540 or E-mail: <a href="mailto:customerservice@sargentwelch.com">customerservice@sargentwelch.com</a> Usually via PO#; some items available by Credit Card.
<b>Discount</b>	<p>Science/Math Supplies and Equipment from our 2013 Catalog/Website at Less 26%. Items designated by a catalog price ending in "9" (i.e. xx.09, 6.49, 12.89, 78.99, etc.) shipped at catalog net price (No Discount).</p> <p>Refer to <b>SW Quote Ref# 336131-CT</b> on your PO's. Term: 01/01/13 through 12/31/13.</p>
<b>Minimums</b>	No Order Minimums
<b>Shipping</b>	FOB: Destination (Free Freight) on all orders over \$200.00. Hazardous Materials Surcharges will apply if applicable (usual 1x \$27.50/order).
<b>Exceptions</b>	Items designated by a catalog price ending in "9" (i.e. xx.09, 6.49, 12.89, 78.99, etc.) are shipped at catalog NET price (No Discount).
<b>Terms</b>	Payment Terms: Net 30
<b>Other Notes</b>	<p><u>Initiate all customer service resolution at:</u>  Call 800-727-4368; Fax 800-676-2540 or  E-mail: <a href="mailto:customerservice@sargentwelch.com">customerservice@sargentwelch.com</a></p> <p>Returns for 100% Credit or Small Dollar corrections at "No Charge" replacements. (No Re-Stock Fees).</p>



<b>Company Description</b>	Scientific Specialties presents direct online access to manufacturer's websites, eCataLogs and iCataLists for online shopping from a single source. You enjoy the savings, super-sized selection, simplicity and service! On-site service and sales of educational microscopes is our specialty. Our on-site service includes cleaning, service and repair as required.										
<b>Iowa Sales Contact Info</b>	Andrew Trapp 402-502-4136 <a href="mailto:info@scientificspecialties.biz">info@scientificspecialties.biz</a>										
<b>How to Obtain Catalog</b>	Manufacturer's complete eCataLogs/iCataLists are available online at <a href="http://www.scientificspecialties.biz">www.scientificspecialties.biz</a> to search, shop or browse.  <u>Featured eCataLogs/iCataLists include:</u> Microscopes – Ken-A-Vision, Leica, Labomed, National, Parco, Swift, Pioneer Balances – Acculab, A&D, Ohaus, Pioneer, Walter Furniture – Today's Classroom, Diversified, Justrite, Pepco, Ironwood, Pioneer Models – Denoyer-Geppert, American 3B, Eisco, Pioneer Kits – Kemtec, LabAids, Edvotek, Lamotte, Science Source, Innovating Science Labware – United, Walter, Midland, Showboard, Pioneer Technology – DMI International, Dukane, Ken-A-Vision, Aver Media Specimens – Pioneer Scientific										
<b>How to Order</b>	Use your school district purchase order. Onsite service is then scheduled. Allow 10-14 days for delivery.										
<b>Discount</b>	Science and/or math supplies and equipment: Orders <table border="1" data-bbox="329 1234 1292 1352"> <tr> <td>\$0 - \$500</td> <td>Net</td> </tr> <tr> <td>\$500 - \$1000</td> <td>5%</td> </tr> <tr> <td>\$1000 - \$5000</td> <td>10%</td> </tr> </table> Service Fees <table border="1" data-bbox="329 1388 1292 1539"> <tr> <td>\$36.00 each</td> <td>Most microscope &amp; balance models (parts additional)</td> </tr> <tr> <td>\$24.00 each</td> <td>Most mechanical balance modes (parts additional)</td> </tr> </table>	\$0 - \$500	Net	\$500 - \$1000	5%	\$1000 - \$5000	10%	\$36.00 each	Most microscope & balance models (parts additional)	\$24.00 each	Most mechanical balance modes (parts additional)
\$0 - \$500	Net										
\$500 - \$1000	5%										
\$1000 - \$5000	10%										
\$36.00 each	Most microscope & balance models (parts additional)										
\$24.00 each	Most mechanical balance modes (parts additional)										
<b>Minimums</b>	24 units for on-site service										
<b>Shipping</b>	Please allow 5% for shipping, actual shipping charges apply.										
<b>Exceptions</b>	\$75.00 service call fee applies to service orders under 25 units or over 75 miles.										
<b>Terms</b>	Net 30. Discount valid from current catalog prices 1/1/13 to 12/31/13 with one-year optional extension.										
<b>Other Notes</b>	Preferred Iowa-AEA terms and discounts are transferable to other state agencies, districts and interstate purchasing cooperatives, subject to state and local regulations. No other discounts, offers, or terms apply.										

<b>Company Description</b>	VWR Education, LLC d/b/a/ Science Kit sells science and math supplies to schools.
<b>Iowa Sales Contact Info</b>	Mike Regan <a href="mailto:bids@sciencekit.com">bids@sciencekit.com</a> 800-828-7777
<b>How to Obtain Catalog</b>	To receive a catalog, please visit <a href="http://www.sciencekit.com">www.sciencekit.com</a> . Click 'free catalog' at the bottom of the page and fill out the information and the catalog will be sent to you. You can also call Customer Service at 800-828-7777 and request a catalog through them.
<b>How to Order</b>	<p>Orders can be placed using the following ways:</p> <ul style="list-style-type: none"> <li>• Mail a purchase order to: Order Department VWR Education, LLC d/b/a Science Kit PO Box 5003 Tonawanda, NY 14151</li> <li>• Call Customer Service at 800-828-7777</li> <li>• Fax purchase order to Order Department, 800-828-3299</li> <li>• Online at <a href="http://www.sciencekit.com">www.sciencekit.com</a> and follow the steps on placing an order</li> </ul> <p><b>All purchase orders must reference bid #CP80073 to receive the discount. When placing an order online, you must reference bid #CP80073 in the notes section of the order to receive the discount.</b></p>
<b>Discount</b>	<p>18 % discount – excluding any special orders, Red Items, Vernier Probeware, Custom Kits, publisher kits and their replacement parts.</p> <p>Designated catalog/web prices ending with a "9" (i.e. \$100.09, \$7.99, \$10.59, etc.) are excluded from discounting and will be shipped at the noted list price.</p>
<b>Minimums</b>	To receive free shipping, the minimum order is \$50.00
<b>Shipping</b>	Science Kit and Boreal Laboratories will absorb all shipping on orders over \$50.00, with the exception of live materials, hazardous materials, items required to ship via motor freight and items requested for overnight or two-day delivery.
<b>Exceptions</b>	Any special orders, Red Items, Vernier Probeware, Custom Kits, publisher kits and their replacement parts are excluded from discount. Designated catalog/web prices ending with a "9" (i.e. \$100.09, \$7.99, \$10.59, etc.) are excluded from discounting and will be shipped at the noted list price.
<b>Terms</b>	Net 30 days
<b>Other Notes</b>	Please use contract #CP80073 on all correspondence pertaining to this discount to ensure efficient processing of your requests.



<b>Company Description</b>	Ward's Natural Science manufactures and distributes educational science supplies worldwide. Our customer base is directed, although not limited to, high schools and colleges/universities.
<b>Iowa Sales Contact Info</b>	Patti Luciano <a href="mailto:bids@wardsci.com">bids@wardsci.com</a> 800-962-2660
<b>How to Obtain Catalog</b>	Catalogs may be requested by phoning, faxing or emailing the name/address to which the catalogs are to be delivered.
<b>How to Order</b>	Orders may be placed via phone, fax, email or online ( <a href="http://www.wardsci.com">www.wardsci.com</a> ). Please have purchase order number or credit card number available for payment.  Provide a shipping and billing address, as well as names for whom to ship/bill to the attention of.  <b>Always reference contract #C906025-999 when placing orders to receive your discount/free shipping.</b>
<b>Discount</b>	10%
<b>Minimums</b>	None
<b>Shipping</b>	Free shipping – excludes living/perishable material, hazardous material and/or motor freight shipments.  Orders which ship with hazardous materials will be charged a flat \$27.50 haz-mat fee per order.
<b>Exceptions</b>	Vernier, RED, and BioRad Brand products, and/or special orders. Also, all items designated by catalog price ending with a "9" (i.e. \$XX.09, 5.49, 12.89, etc.) will be shipped at catalog net price (list price).
<b>Terms</b>	Net 30 days
<b>Other Notes</b>	Please refer to Ward's contract #C906025-999 when placing orders.